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# THE CUMBERLAND NURSERIES

E.B. DRAKE, PROP.

WINCHESTER, TENN, Jan. 29, 1924

#### BULLETIN No. 2

We have written you and mailed you copies of our surplus lists. We are glad to report that the trees are passing the winter in very fine shape indeed. We have had it quite cold here but they are taking the ups and downs of the mercury high up on our Cumberland plateau farms, out in the open fields.

We are not mailing you today a detailed count on our surplus, it is shifting so rapidly that these counts are not worth much, as almost daily some variety is sold out. But we do want your business this spring and we especially call your attention to the good quality of our yeach and apple all of which have been grown from buds and sciens out from bearing orchards. We have absolute confidence that they will measure up to the traditions of the Red Star line and prove permanently satisfactory to you.

Please note these low prices for quality stock. All we ever ask is a FAIR PRICE but we are never willing to sell for less than that.

EXCEPT the Wealthy for which we want 30c each.

Yours very truly
E.B. Drake, Prop.
THE CUMBERLAND NURSERIES

FEB 2 1924



## THE CUMBERLAND NURSERIES

E. B. DRAKE, PROP.

WINCHESTER, TENN.

Feb. 15, 1924

### BULLETIN No 3

11

"I AM GLAD YOU CAN DO SO MUCH OF MY LIST AS I GET BETTER VALUE FOR MY MONEY FROM YOUR NURSERY THAN ANYWHERE ELSE."

This is an extract from a letter received today from a Pennsylvania orchardist who has been buying our trees for a number of years.

A fair price is all that we ask, but a fair price is necessary in order that we can give our customers a fair deal. We are never willing to sell our trees for less than what we feel is the cost of production and handling at a fair profit. When we get that we are satisfied. The following schedule of prices applies for immediate acceptance.

Prices are as follows; --

APPLE per 1000 lyr 3/4tt \$175.00 4/51t \$250.00

2yr 4/5ft 225.00 4/6ft 275.00 5/7ft \$325.00

PEACH per 1000 lyr & 1/2ft 75.00 2/3ft 125.00 3/4ft 150.00

June Buds 3/5ft 200.00 4/6ft 250.00 5/7ft 300.00

EXCEPT the Wealthy for which we want 30c each

Special attention is called to the fact that all these trees have been wintered out of doors in the open fields and they are in fine shape although we have had the roughest winter in many years. Our customers are getting unusually fine results from the planting of our trees due in part, I think, to the fact that they are full of vitality. Where they dig them early and coddle them in a cool house for months, they are obliged to deteriorate. We had one customer last year who put out 17,000 of our peach trees and onto list 13. Of course he took good care of them we dont begin to claim all the credit.

I hope we may hear from you now by return mail with your order for anything you may care to buy of us this spring, so that the trees can be reserved for you. Orders are pouring in now daily and it is only a question of a short time when our surple, will be exhausted. We started ship ging last fall with nearly a million peach trees and this is all we have left of our original large stock, but these trees are graded up fully to our usual high standard and are firstclass trees in every sense of the world.

Yours very truly

THE CUMBERLAND NURSERIES

APPLE	One 3-4 <b>f</b> t	Year 4-6ft	4-5 <b>ft</b>	Two Year 4-6ft	5-7f <b>t</b>
Benum				275	184
Benoni		_	64		
Delicious				1050	430
Duchess			97	45	7.00
Early Harvest				195	
Grimes Golden			100	275	130
Henry Clay			50	170	600
Ingram Jonathan		1000		775	
Kinnards			000	- <del></del>	
Liveland					
Lowry			200	300	100
M B Twig				100	
McIntosh				100	
Rome Beauty				200	_
Red Astrachan			99		
Starman's	7999	3999	361		
Smokehouse			99	75	75
Winesap	3661	1999	244	776	543
Winter Banana	300	100	50	loo	
Wealthy					
Wilsons Red June					_
York Imperial	1199	1199		275	299
Yates				199	
Yellow Trans.	<u> </u>	299	41	166	
	000	Year And	Tuna Puda		
PEACH		2/5ft		3/öft	4/6ft
	2/ ~2	2/010	0/ 11 0	0,010	1, 01
Arp Beauty	<u></u> 5ro	1200	275	312	150
Alexander				25	47
Belle				1200	
Bracket	and the second of the second o	499	401	99	99
Bracket Carman	510	499 <u> </u>	401 500	99 <u> </u>	99
Bracket Carman Chinese Cling	5 to	499 76 <b>0</b> 375	401 500 300	99 199 61	99 199 41
Bracket  Carman  Chinese Cling  Crawfords Early	5 10 140 3-0	499 750 375 720	401 500 300 399	99 199 61 199	99 199 41 199
Bracket Carman Chinese Cling Crawfords Early Crawfords Late	5 10 140 3-0 799	499 750 375 700 425	401 500 300 399 299	99 199 61 199	99 199 41 199 151
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion	510 140 3-0 799 399	499 750 375 700 425 312	401 500 300 399 299 1199	99 199 61 199 199	99 199 41 199 151 298
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen	510 140 360 799 399 182	499 750 375 700 425 312 275	401 500 300 399 299 1199	99 199 61 199 199 412 112	99 199 199 151 298 414
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Early Elberta	5 10 140 3 0 799 399 182 275	499 750 375 700 425 312 275 312	401 500 300 399 299 1199 212 652	99 199 199 412 112 712	99 199 41 199 151 298 414 517
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Early Elberta Early Rose	510 140 360 799 399 162 276	499 750 375 700 425 312 275 312 623	401 500 300 399 299 1199 212 652 375	99 199 61 199 199 412 112 712 222	9919941199151298414517266
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Early Rose ELFERTA	510 140 300 799 399 162 276 5123 12181	499 750 375 700 425 312 275 312 623 7121	401 500 300 399 299 1199 212 652 375 4712	99 199 199 412 112 712	9919941199151298414517266
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Early Elberta Early Rose ELFERTA Fox Seedling	500 140 300 799 399 162 276 5129 12161 312	499 750 375 700 425 312 275 312 623 7121 212	401 500 300 399 299 1199 212 652 375 4712 100	99 199 61 199 199 412 112 712 222	9919941199151298414517266
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Early Rose ELFERTA Fox Seedling Greensboro	500 140 300 799 399 162 275 5123 12181 312 212	499 750 375 700 425 312 275 312 683 7121 212 213	401 500 300 399 299 1199 212 652 375 4712 100 413	99 199 61 199 199 412 712 222 2735	99199411991512984145172663456
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon	510 140 370 799 399 162 276 5123 12181 312 212 1112	499 750 375 700 425 312 276 312 623 7121 212 213 376	401 500 300 399 299 1199 212 652 375 4712 100 413 513	99 199 61 199 199 412 712 222 2735	9919941199151298414517266
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling	500 140 300 799 399 162 276 5122 12121 312 212 212 213 215	499 750 375 700 425 312 275 312 623 7121 212 213 375 215	401 500 300 399 299 1199 212 652 375 4712 100 413 275	99	99 199 41 199 151 298 414 517 266 3456
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hilley	510 140 360 799 399 162 275 5122 12161 312 212 1112 515 6112	499 750 375 700 425 312 275 312 623 7121 212 213 375 215 6815	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612	99 199 61 199 199 412 712 222 2735	99 199 41 199 151 298 414 517 266 3456
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hiller Lam Mountain	510 140 3-0 799 389 162 276 5123 12181 312 213 213 6112 213	499 750 375 700 425 312 275 319 623 7121 212 213 376 213 315 6813 414	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612 113	99	99 199 41 199 151 298 414 517 266 3456
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hilley	510 140 3-0 799 399 162 276 5122 12121 312 212 11'2 213 313 315	499 750 375 700 425 312 275 312 623 7121 212 213 375 213 6813 414 113	401 500 300 399 299 1199 212 652 375 4712 100 413 275 2612 113 188	99	99 199 41 199 151 298 414 517 266 3456  113 1213 213 313
Bracket Carman Chinese Cling Chawfords Early Chawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hilly Inter Mountain Keurnels Modia Ross	510 140 3-0 799 399 162 275 5122 12181 312 213 213 6112 213 585 413	499 750 375 700 425 312 275 310 683 7121 212 213 375 213 375 315 414 113 414	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612 113 188 575	99	99 199 41 199 151 298 414 517 266 3456  113 1213 213 313
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hilloy Inter Mountain Keurnels Mais Poss Namelesen Ray	510 140 3-0 799 399 162 275 5122 12181 312 213 213 6112 213 585 413	499 750 375 700 425 312 276 312 623 7121 212 213 376 213 6813 414 113 414 334	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612 113 188 575	99	99 199 41 199 151 298 414 517 266 3456  113  1213 213 313 133
Bracket Carman Chinese Cling Chawfords Early Crawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hills Inter Mountain Krunnels Mair Poss Namelaser Ray Pair Did	510 140 3-0 799 399 162 275 5122 12181 312 213 213 515 6112 213 585 413 544 1245 644	499 750 375 700 425 312 275 312 683 7121 212 213 375 213 375 414 113 414 113 414 334 1175 157	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612 113 188 575 133	99	99 199 41 199 151 298 414 517 266 3456  113  1213 213 213 133
Bracket Carman Chinese Cling Crawfords Early Crawfords Late Champion Dixie Queen Harl Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hillor Inter Mountain Krachels Mais Poss Naciliser Ray F-A Pi d	510 140 500 799 399 162 275 5123 12181 312 213 313 315 6112 213 385 413 544 1245 644 244	499 750 375 700 425 312 276 312 603 7121 212 213 376 213 376 213 414 113 414 1175 157 144	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612 113 188 575 133	99	99 199 41 199 151 298 414 517 266 3456  113  1213 213 313 133
Bracket Carman Chinese Cling Chawfords Early Chawfords Late Champion Dixie Queen Harly Elberta Early Rose ELFERTA Fox Seedling Greensboro Gordon Hearh Cling Hillor Inter Mountain Krunnels Main Ross Nameloser Ray Paralloser	510 140 500 799 399 162 275 5123 12181 312 213 313 315 6112 213 385 413 544 1245 644 244	499 750 375 700 425 312 276 312 603 7121 212 213 376 213 376 213 414 113 414 1175 157 144	401 500 300 399 299 1199 212 652 375 4712 100 413 513 275 2612 113 188 575 133	99	99 199 41 199 151 298 414 517 266 3456  113  1213 213 313 133